The company’s workforce spans the United States and its need for secure network access to the network for employees accordingly became a top priority for the organization. The decision to adopt a secure Network as a Service platform came in no small part from its goal to provide its award-winning HR solutions to customers. As an outsourced HR consultant provider that builds custom web application solutions, the company’s management rightfully took the position that protecting their customers’ private information was just as important as good service. To reach this goal, they decided to implement Perimeter 81’s Secure NaaS platform to provide simple and secure network and application access.

When shopping the network security market, the company’s IT team realized it needed to find a centralized solution that could secure hundreds of applications - mainly RDP and based on different protocols - for access via different user groups like Sales, Development, and others. “We needed a solution that could simplify our implementation process, as my IT team requires separate applications to be set up for each and every user because they are connecting back to their Windows 10 desktop workstations in the local office,” said their Lead IT Manager.

“Perimeter 81’s easy-to-manage solution helped us stay productive and switch to working remotely overnight during COVID-19. The instant onboarding and easy scalability of the solution played a huge factor in our ability to quickly support our remote workforce.”

The Challenge: Securing Access to a Nationwide Workforce

About the Customer:
An U.S. based HR consultant service who is a leader in the payroll, human resource, and benefits outsourcing industry. They provide business with a one stop shop for managing their HR and employee benefits.
Perimeter 81 solution was the right fit for their network needs. “We initially adopted Perimeter 81 to support our hardware network infrastructure in the case that it would stop working and our solutions would go offline. However, that all changed when we took our entire workforce remote in the wake of COVID-19.”

**Moving Remote Overnight**

When COVID-19 forced everyone to work from home, The company saw its entire workforce move away from their usual offices across the US. The one-time backup plan quickly became the only plan. The IT team implemented and began enforcing the use of Perimeter 81’s secure remote network and application access solution for employees overnight. “In the past, we used a VPN for our small number of remote workers but once all employees were forced to work remotely, we needed a faster and more secure remote network access solution. Perimeter 81 was perfect for us in providing this lower-latency, safer remote network access platform.”

Perimeter 81’s scalability played a key factor in how easily it was for the company to secure its network in as little time as possible; “With the help of Perimeter 81’s platform, overnight we were able to add more than 200 new users to the platform and provide secure policy-based access to our entire workforce, no matter where they were at the time.”

**The Path to Secure Remote Desktop Protocol (RDP) Success**

When deciding which platform to go with for secure access, the need for seamless RDP application access played a role in their reasoning to go with Perimeter 81. “Other than secure network access we needed application access. We build all our web applications internally and needed a solution where we could easily manage our employees’ access to our applications who are developing these applications.”

This is where Perimeter 81’s Zero Trust Application Access solution came into play for the company. “By adopting Perimeter 81’s RDP solution, our remote developers can now easily and more securely access the different web applications they need to do their job on a daily basis.”
The Right Platform For The Company’s Needs

With looking to implement a new solution, the price tends to come into play. With the company, the pricing and users flexibility was one of the main reasons why they chose Perimeter 81 over other solutions. “When I was looking for the right solution for secure network access, we needed a platform that was affordable and simple to manage and we found that with Perimeter 81.”

The simplicity of adding many RDP applications and creating private networks while securing access to their employees designed their company success during the current remote solution, “The simplicity and admin friendly platform has provided us with many network benefits that align with our organization’s goals to provide the best solutions to our customers. We are happy with our decision to adopt the Perimeter 81 platform for our employees.”

Connecting With Confidence: Improving ROI While Maintaining Security

Smooth & Rapid Scaling Overnight

With remote work as the new reality, the company has increased the size of its remote workforce by 3000%. Working with Perimeter 81 allowed them to rapidly scale their security at an unprecedented level in a matter of days. Since the onset of COVID-19, the company grew their account by 800% and added hundreds of secure remote access connections, enabling all their employees to continue working without disruption, and to do so safely and securely.

Improved and Secure Application Productivity

As early adopters of Perimeter 81’s Zero Trust Application Access solution, the company is seeing great results as they have uploaded and are using over 200 applications on a daily basis inside the Perimeter 81 platform. By applying their user connection identification rules and policies with continuous protection to their RDP applications, the company has seamlessly implemented applications to their remote workforce who have stayed productive and secure while working smoothly from home.

“Perimeter 81 has played a major role in our recent success to continuously offer our HR, payroll and payroll admin services across the US and have all employees working securely remotely.”
Helping Hand In Remote Success

Due to the all hands on Perimeter 81 support team around the clock and the new features added every month, the company is thrilled to be using the Perimeter 81 solution on a daily basis. “Perimeter 81 has played a major role in our recent success to continuously offer our HR, payroll and payroll admin services across the US and have all employees working securely remotely. We are excited to be a happy Perimeter 81 customer now and moving forward.”

About Perimeter 81

Perimeter 81 has taken the outdated, complex and hardware-based traditional network security technologies, and transformed them into a user-friendly and easy-to-use software solution — simplifying network security for the modern and distributed workforce. Since its founding, Perimeter 81 has quickly gained traction in the Secure Access Service Edge (SASE) and Network as a Service market, and is revolutionizing the way companies consume cyber and network security. Our clients include Fortune 500 businesses and industry leaders across a wide range of sectors, and our partners are among the world’s foremost integrators, managed service providers and channel resellers.

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